

QUEEN - CITY - LAW

Barristers & Solicitors



Marcus Beveridge **Principal**

Marcus Beveridge is the Principal and owner of Queen City Law. His main areas of practice are construction and property law, commercial law, foreign investment, real estate services and immigration. Marcus brings something special to his legal practice. As well as speaking fluent Indonesian, he has also spent a considerable amount of time in Asia. Prior to establishing Queen City Law in 2004 Marcus was a lawyer at New Zealand's largest national law firm and was then a Partner in a leading commercial law firm.

Marcus' clients are active in a wide range of business pursuits including international aviation, manufacturing, banking and finance, employment recruitment, early childhood education, car parking, house construction and sales, land development and subdivisions, hotel ownership and theme park operators, super yacht construction, restaurateurs, commercial radio station owners and a host of other business activities. During the last 20 years Marcus has also acted on literally hundreds of business acquisitions and disposals.

Over the last few years Marcus and some of his team have been very busy in the property development sector and have acted on the biggest high-rise property developments ever envisaged in New Zealand. Capital expenditure on these projects is in the vicinity of NZ\$1-Billion.

Marcus is also widely considered to be one of NZ's foremost immigration lawyers and has probably acted on more successful PR applications than any other lawyer in NZ.

In particular, he has developed expertise in business-based immigration and has acted on literally 1000's of successful business-based immigration applications. Many of these clients have become major clients of QCL. Marcus has also written numerous articles for New Zealand's leading business magazines on business-based immigration

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and is a regular commentator on immigration based issues on national radio and television – he is a sought after speaker at seminars and conferences and has presented at many national law conferences on a range of legal topics including Construction Law, Immigration, Credit Law, and Strategic Law Firm Management.

Formerly Marcus was Chairman of the Asian Business Association Inc., a position he held for five years. Marcus was also Vice Chairman of the New Zealand/Indonesia Business Council – a bi-lateral business council he co-founded – for several years. Marcus was also formerly Chairman of the NZAMI and is currently Convenor of the New Zealand Law Society Immigration Committee.

Being commercially minded, Marcus sees himself as a problem solver, always looking for positive results for clients – even where the situation may seem impossible.

He believes lawyers need to come down from their “ivory towers” and that legal advice should be focused on direct commercial application.

Outside law, Marcus has a strong interest in sport, which goes back many years. While at school, he was selected for a New Zealand junior soccer team, as well as national training camps in softball. In his final year at secondary school he then played half-back for Nayland College First XV in Nelson. Marcus is still actively playing Masters Softball with many ex Black Socks players.

Immediately after leaving school, and as a way of financing his time at university where he read for conjoint BA/LLB degrees, Marcus formed a trading company and imported commodities from South East Asia.

Marcus and some of the QCL team have also become very actively involved in providing real estate services to some select firm clients. The firm is mandated on over NZ\$1 Billion worth of property and Marcus expects Queen City Law to continue to become market leaders in this space given the firm’s unique positioning.

Queen City Law has previously won Property and Construction Law firm of NZ several years in a row as well as previously winning Boutique Law Firm of NZ three years in a row. Most recently QCL won Construction Law Firm of the year in 2014 and Foreign Investment Law Firm of the year in 2015. Marcus believes these remarkable results are partially attributable to him but moreover to the team at Queen City Law. The firm has been able to recruit some of the smartest lawyers and support staff around and has created a culture that facilitates excellence and is inherently client-centric. The firm also has a unique ability to deal with complex transactions and issues quickly whenever circumstances permit.

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